



Our foresight. Your inspiration.
Plant tomorrow's ideas.



Senior Legal Counsel - Business Partner Legal Commercial South America (m/f/d)

We are KWS and sow the future through our seeds.

A global company with an exclusive focus on seed improvement, present in over 70 countries. We have more than 160 years of experience.

Our essence, Make Yourself Grow, makes us great drivers of individual talents and encourages all those who like to act in an autonomous and sustainable way, taking responsibility for what they do.

Come to KWS and take the first step in a successful career.

Grow with us!

About the opportunity:

As part of our ONEGLOBE initiative we are seeking to recruit for our Global Legal & IP Team, a Senior Legal Counsel - Business Partner Legal Commercial South America (BP Legal) for the KWS Group at our office in Sao Paulo, Brazil. The BP Legal is the main contact for all legal matters of our operations in South America and provides high-quality and business-oriented legal advice. He/she acts as a pro-active and pragmatic sparring partner for the KWS business in South America based on an in-depth market understanding of the seed industry. The position is permanent and full-time.

Business Partner Legal Commercial South America (m/f/d)

- Providing high-quality legal advice on all legal matters relating to our operations in Brazil, Argentina, Chile and Peru, in particular regarding licensing, service, supply, lease, distribution, purchase, confidentiality, marketing and other commercial agreements and HR matters
- Steering and coordination of litigation matters in South America
- Implementation of KWS policies and practices that mitigate risks and promote compliance with law
- Acts as a partner to the business in identifying new business opportunities, developing best practices to collect accounts receivables and structuring marketing models in a legally sound and pragmatic manner with appropriate consideration of the big picture
- Attends to corporate governance and board of directors' topics for the South American entities of KWS
- Management and coordination of external legal advisors

We look for you that...

- Admitted to the Brazil Bar Association with a valid license to practice law in Brazil
- Several years of experience in the field of commercial law in a globally acting industry environment
- Proven experience supporting key stakeholders on strategic legal projects without direct supervision
- Proficiency in English, Portuguese and Spanish
- High degree of flexibility and mobility
- Broad knowledge in the field of law (national and international)
- Excellent customer orientation as well as entrepreneurial way of thinking and working
- Ability to provide legally sound yet pragmatic legal advice
- Excellent communication skills and experience
- Team player with independent way of working and social competence

About the Skills:

What can you expect from KWS?

Remuneration compatible with the market.

Benefits such as Meal Card, Medical Assistance, Life Insurance, Transport Voucher and others.

Participation in Results.

In addition, we offer a friendly and familiar environment. Our doors are always open to listen to constructive ideas and opinions. Challenging projects and tasks are part of our routine and help us evolve, both personally and professionally.

KWS believes in diversity. We recognize differences as a path to growth. If you are a disabled person (PCD) and believe in your talent, are in search of opportunities and want to develop your potential, join our selection process.

Want to know more about KWS?

Go to: www.kws-sementes.com

If you're intested in applying, please forward your resume to Etiéne Rodrigues at etiene.rodrigues@kws.com

About KWS

KWS is one of the world's leading plant breeding companies. With the tradition of family ownership, KWS has operated independently for more than 160 years. It focuses on plant breeding and the production and sale of seed for corn, sugar beet, cereals, potato, rapeseed and sunflowers. KWS uses leading-edge plant breeding methods. 5.147 employees represent KWS in more than 70 countries.

For more information: www.kws.com. Follow us on LinkedIn® at <https://linkedin.com/company/kwsgroup/>.