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AgroService Manager (m/f/d)

KWS Scandinavia A/S is looking for an AgroService Manager (m/f/d) in Nykøbing, Denmark. This position will be in full time (37h/week).

Your Tasks:

The overall aim of the position is to develop KWS AgroService and to contribute to keep and increase sugar beet seed sales, including maintaining a close personal contact to Danish sugar beet growers.

- To maintain and improve relation, communication, and daily work with beet growers, and related to this the following activities are Management of field events and customer meetings to convert AgroService issues to a marketing contribution Maintaining and providing info for online presence, KWS Beet Club and Facebook pages and implement regular postings. To secure market support with focus on customer and field service, including Technical support and AgroService towards beet growers (including support to newsletter publishing) Through the season keeping track on crop development, inspecting trials, and supporting final trial analysis Coordinating soils sampling campaign and providing feedback to customers Coordinating and planning activities related to future Conviso (herbicide tolerant sugar beet varieties) introduction and market launch. To contribute proactively to develop AgroService marketing and market presence including Participating in planning and executing marketing actions Updating CRM and KWS Beet Club database as a prerequisite for rolling out comprehensive and customer close marketing actions Representing KWS Scandinavia at external meetings in Denmark and abroad Participation in external growers' meetings and events.

Your Profile:

- Graduated in Agriculture (M.Sc.) Good language skills (native Danish speaker) + fluency in professional English (speaking and writing) Practical understanding and willingness to manage some practical tasks Preferably a few years of working experiences Straight forward in communication internally as well as externally A certain degree of entrepreneurship Capability of conducting training Capability to prepare and manage meetings (internal or external) and possess the ability to speak in front of large groups of people High degree of self-organization and time management.

What you can expect:

- Possibility of working from home, initially up to two days per week Modern KWS satellite office in Nykøbing Falster and Vejle Flat hierarchy level (as you are working as a sparring partner with the Country Manager) A lively, cheerful international working atmosphere with dedicated colleagues in Denmark and many countries An encouraging and developing organization with possibilities of personal development in a strong environment – possibility to become a Country Manager in the next years.

We are looking forward to your application using our online application system SuccessFactors! Please click the “Apply” button which you can find in the online ad.

About KWS

KWS is one of the world's leading plant breeding companies. With the tradition of family ownership, KWS has operated independently for more than 160 years. It focuses on plant breeding and the production and sale of seed for corn, sugar beet, cereals, potato, rapeseed, sunflowers and vegetables. KWS uses leading-edge plant breeding methods. 5.700 employees represent KWS in more than 70 countries.

For more information: www.kws.com/career. Follow us on LinkedIn® at <https://www.linkedin.com/company/kwsgroup/>.

