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## Operations Officer

KWS Benelux B.V. is looking for an Operations Officer to support KWS' commercial operations in the Benelux. This role focuses on supporting logistics and administration mainly where interfaces are concerned, as well as assisting the country management mainly in strategic decisions, projects and cross-company initiatives. The role is expected to help optimize the company's operations, help manage related processes and enhance the commercial process while reducing operational costs.

### Your responsibilities:

- Acting as SAP local super user (tickets, improvements etc.).
- Managing SAP master data.
- Harmonizing SAP usage across crops.
- Seed certification and seed sample coordination.
- Stock replenishment & direct deliveries.
- Sales analyses & reporting.
- POC for One Globe Coop (GTC Berlin) – purchasing, legal, compliance.
- Contact person for KWS corporate (finance) and for CPA audits.
- Complaints registration and handling.
- Support the planning and implementation of global initiatives and other projects locally.
- Lead the FY budgeting/forecasting process (sales quantities, pricing and costs).
- Monitors company figures and prepares analyses.
- Help develop KPIs and create analysis/ reports to support the meeting of targets.
- Assist Country Management (follow up on discussions and decisions, organizing visits and meetings).
- Processes improvement (automated invoice checking and others).

### Your profile:

- Service and solution minded.
- Well organized and structured; an eye for detail.
- Excellent communication skills.
- Project planning skills.
- Cooperative, ability to deal with conflicts.

### Your skills:

- Bachelor's degree (biology/agriculture – an advantage).
- Skills and experience in operations/logistics (tools, strategies, techniques).
- Knowledge of the seed sector is an advantage.
- Fluency in Dutch and English is required. French would be beneficial.

## About KWS

KWS is one of the world's leading plant breeding companies. Over 5,000 employees in more than 70 countries generated net sales of around €1.8 billion in the fiscal year 2022/2023. A company with a tradition of family ownership, KWS has operated independently for 165 years. It focuses on plant breeding and the production and sale of seed for corn, sugar beet, cereals, vegetables, oilseed rape and sunflower. KWS uses leading-edge plant breeding methods to continuously improve yield for farmers and plants' resistance to diseases, pests, and abiotic stress. To that end, the company invested more than €300 million last fiscal year in research and development. For more information: [www.kws.com/career](http://www.kws.com/career). Follow us on LinkedIn® at <https://linkedin.com/company/kwsgroup/>.

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